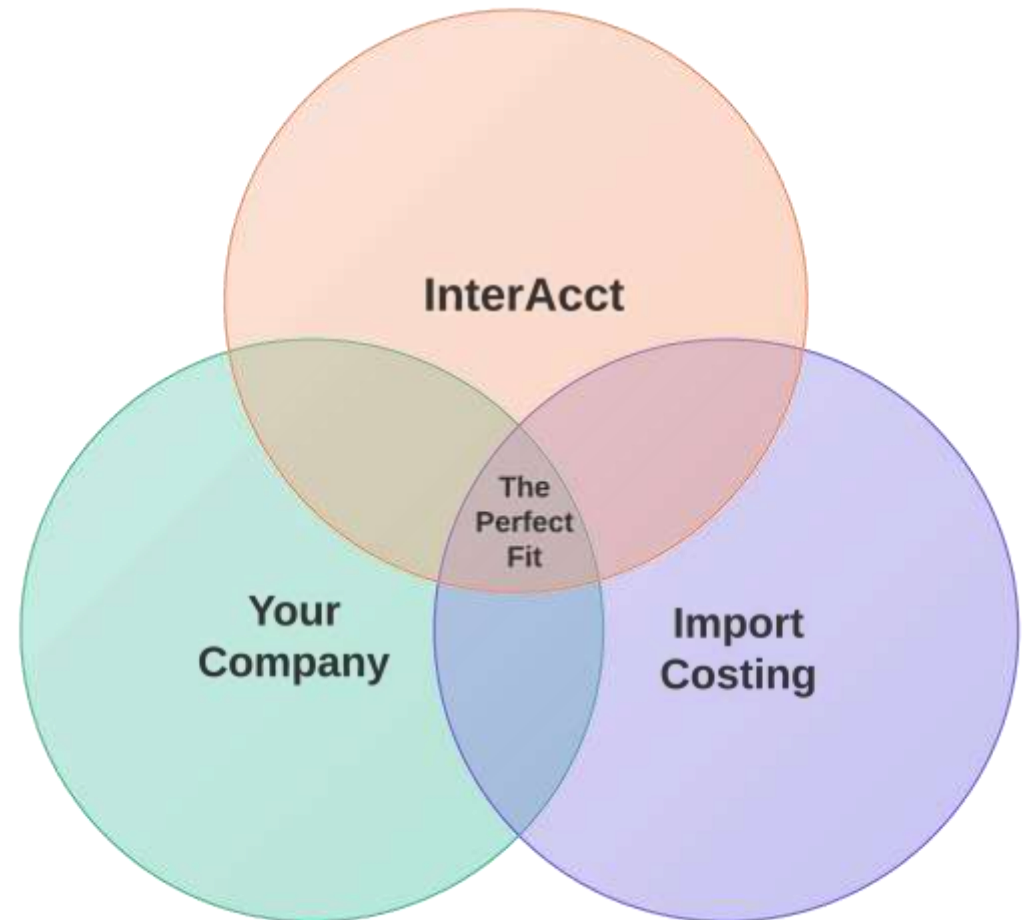


InterAcct for Importers

Why InterAcct?

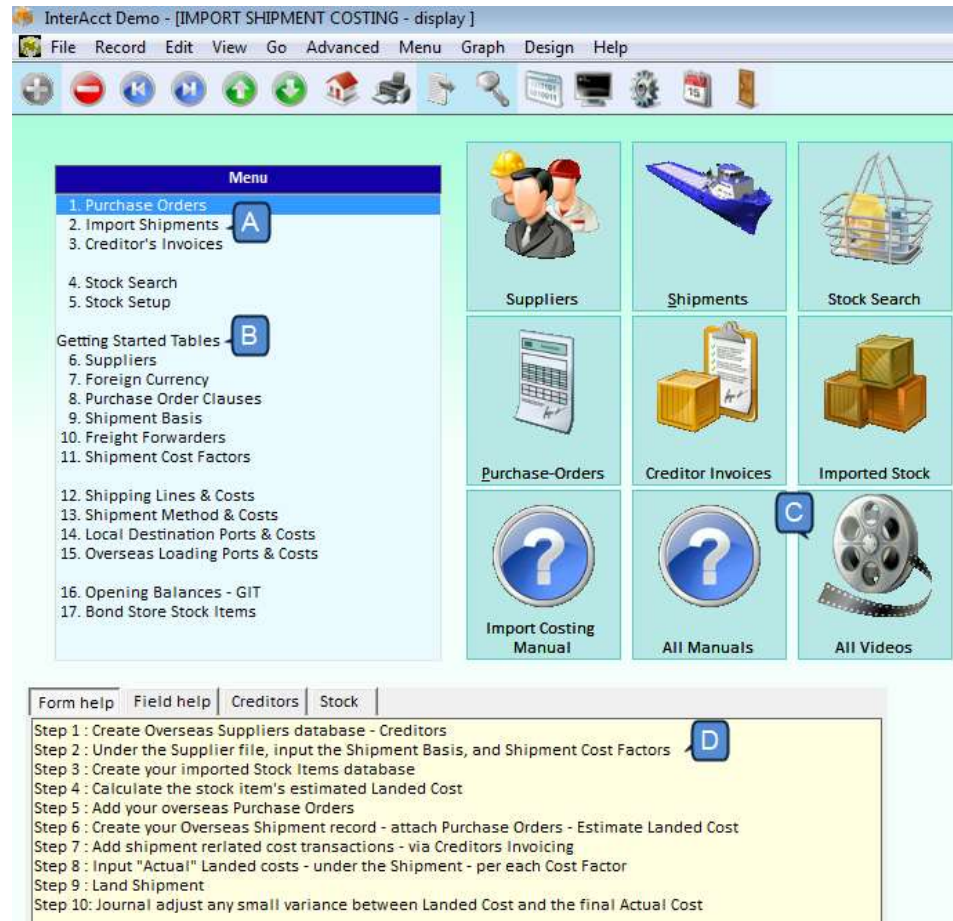
- ✓ **Imports** Australia is a country of Importers rather than Manufacturers, however a lot of software often overlooks import costing in Accounting Systems
- ✓ **Integration** Importing highlights the degree of integration of InterAcct linking Purchasing, Suppliers, Stock and Sales Orders into a simple to use package
- ✓ **What If?** 'What If? Costing' shows what the Landed Costs might be, with different exchange rates, freight methods and import cost factors
- ✓ **Flexible** InterAcct supports attaching one or more Purchase Orders / Product Items to one imported shipment
- ✓ **Automatic Calculations** InterAcct automatically calculates the expected Landed Cost of each item, and then compares that estimate with the actual cost
- ✓ **Best Known Cost** When a container is received, goods can be automatically landed at the 'Best' known landed cost into Inventory



InterAcct takes the burden out of import costing and administration

Import Shipment Costing

- A** Direct Links to **International Suppliers & Shipments**
- B** Buttons directly linking to **Manuals and Video Tutorials** for assistance throughout the system
- C** **Getting Started Tables** for setting up international suppliers, foreign currency, purchase order clauses, etc
- D** **Help text** is available on almost every screen and most fields



Import Shipment Costing Structure

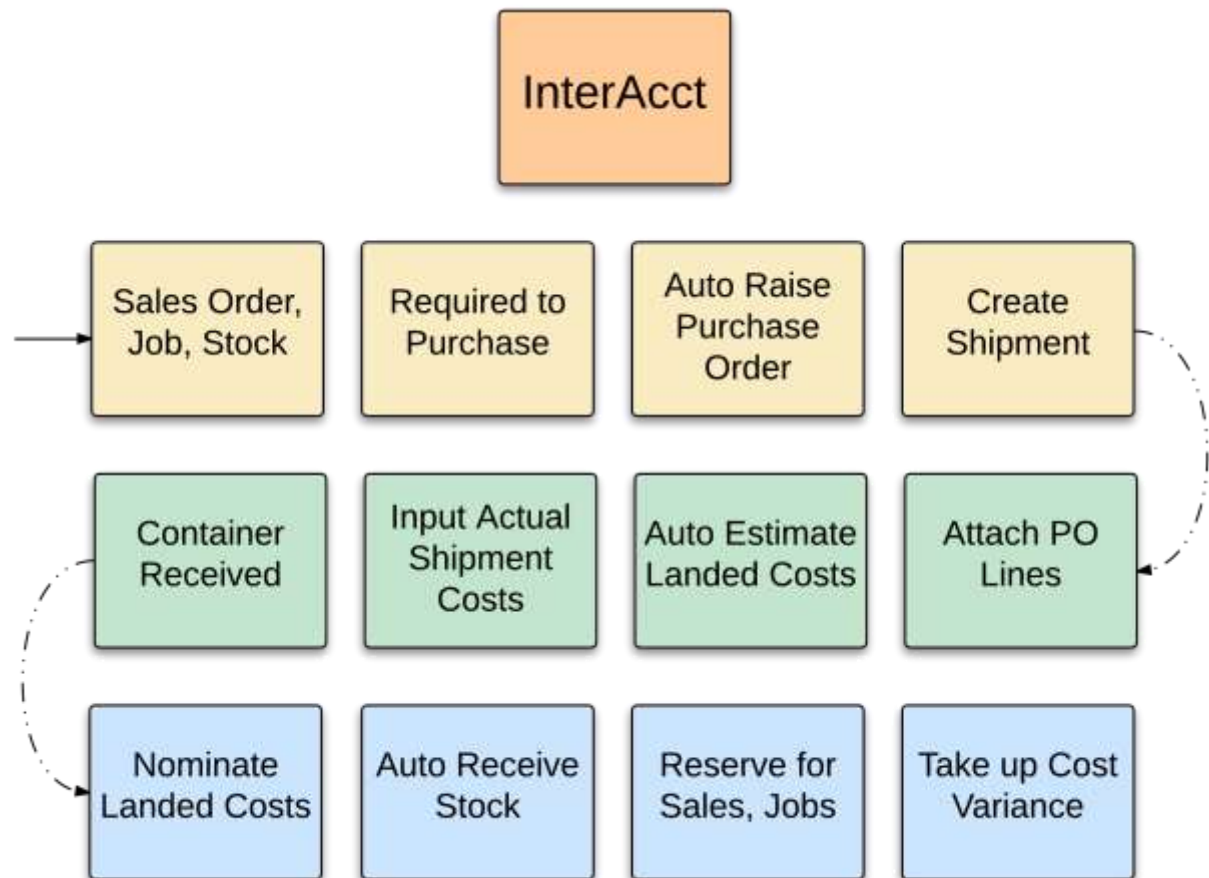
Compare expected shipment costs with actual landed costs in order to maintain profit margins

Freight Methods:

Use any freight method available, such as Sea or Air

Dual Currency:

When placing Purchase Orders for a foreign Supplier, unit prices are recorded in both foreign currency and local A\$ value



Key Features & Advantages

	Feature :	Advantage :	Base?
Cost Factors	Import Cost factors can be defined for each Supplier to calculate the landed cost for different shipping methods	Cost factors can be for both local and foreign currency, based on weight, cubic, or value	Option
What If?	For each Product Item you can calculate the expected Landed Cost for various freight methods	You can accurately determine the correct selling price to provide an adequate profit margin	Option
Dual Currency	InterAcct records unit purchase price in both foreign and local currency	See the effect of fluctuations in the exchange rates on the landed cost and profit margin	Option
Shipment Register	When a Supplier gives notification that a shipment is in transit, Shipment Registers can be generated	One shipment can be shown by the Containers containing your goods	Option
Multiple Purchase Orders Per Shipment	Attach one or more Purchase Order to a shipment and define what product lines are included	Automatically estimate the landed cost factors for each shipment, compare to actual costs	Option
Order Status	InterAcct tracks each Sales Back Order by Product Item in terms of when purchased, in transit, arrived, and despatched	Links back to the original sales order, to keep each customer informed of the progress of their goods on order	Option
Stock Database	Goods received are booked into stock automatically and can be reserved for any related Sales Order or Job	Reserve stock protects a customer's products being shown and sold as available	Option
Serial Numbers	Note Serial Numbers of any goods received	Track products by their serial number	Option
Actual Shipment Costs	Goods are landed into stock automatically at their best cost where not all actual costs are known	A simple journal adjustment can later be made for any cost variance between Landed and Actual cost	Option
Exchange Rate Variance	Upon payment of a foreign currency invoice, exchange rate variances between time of invoice and final payment can be accounted for	Keep track of how exchange rate fluctuations effect the price of goods	Option

Screen 1: Supplier Database - Importing

International Supplier:

International Suppliers are almost identical to regular Suppliers, and may have multiple contact names, addresses, payment details, etc

In addition to regular Supplier Information, International Suppliers also contain the following details:

- ✓ Foreign Currency
- ✓ Payment Basis
- ✓ Landed Cost Basis
- ✓ Landing Cost Factors

InterAcct Rob-Demo - [SUPPLIER FILE - display]

File Record Edit View Go Advanced Menu Graph Design Help

Title	The	Type	B	Record Id	15-Aug-2014	
1st Name	Owen			TPCHISH	Last Invoice	
Surname	Craig					
Enterprise	TP-Link China					

Ph Area	0011	Mail to	South Building, NO.5 Keyuan Road		
Bus Ph	8675 526 504		Science & Technology Park, Nanshan		
Fax No		Suburb	SHENZHEN	P/C	518057
Mobile		Country	CHINA		
After Hrs		ABN No			

Status	SUPPLIERS	Local ?	O	GST?	N	Retention \$	0.00
Category	HARDWARE	Currency	USD			Balance \$	0.00
Delivery #	10	OS Port	HONGKONG				
	Payment	BPAY	Terms	30 Days from Invoice Date			
E-Mail	owen.craig@tp-link.com						
Web Site	www.tp-link.com						
Comments							

Menu				
1. Pickup Addresses	24. Supplier Performance			
2. Contact Names	25. Supplier Questions/Answers			
3. Create/Send Letter	26. Quotes by Supplier			
4. Contact History	27. Landed Cost Factors			
5. Notes File	28. Shipments by Supplier			
6. Other Categories				
7. BPAY Details				
8. Document Register				
9. Account Contact Info				
10. Creditor's Totals				
11. Creditor's Ledger				
12. Transaction History				
13. Opening Balances				
14. Aged Creditor Analysis				
15. Unpaid Invoices				
16. Invoices in Dispute				
17. View: Emails Sent/Received				
18. Stock by Supplier				
19. Stock in Repair				
20. Suggested Re-Orders				
21. Supplier Backorders				
22. Purchase Orders				
23. Stock Accruals				

SUPPLIER LANDED COSTS FACTORS list, TP-Link China, Owen Craig

File Record Edit View Go Advanced Graph New Design Help

	Local Destination Port	Shipping Basis & Method	Landed Cost Factor	Overseas Loa
1	Sydney Port	Cost, Insurance & Freight : Freight - Air	1.000000000	Hong Kong Po
2	Sydney Port	Free On Board : Freight - Sea - 20 Foot Container	1.242283691	Hong Kong Po
3	Sydney Port	Free On Board : Freight - Sea - 40 Foot Container	0.970870000	Hong Kong Po

Google Map Directions Manual Video

Screen 2: Foreign Stock Item

Foreign Stock Item:

Foreign Stock Items have fields relating to

- ✓ Foreign Currency
- ✓ Import Basis
- ✓ Weight & Size for Shipping
(importing and dispatch)
- ✓ Any number of "What If?"
costings

InterAcct Rob-Demo - [PRODUCT ITEMS - display, TP-Link China, Owen Craig]

File Record Edit View Go Advanced Menu Graph Design Help

Group: NTWK Status: C Serial/Batch? Y Supp Id: TPLCHISH

Item Code #: TPL-T3700G-28TQ Supp #: TPL-T3700G-28TQ

*Description: JetStream 28-Port Gigabit Stackable L3 Managed Switch

Type: L TP-Link China Buy Unit: EACH

Kg #: 3.20 M3 #: 6.380 Sell #: EACH

Buy Cost \$: 868.3563 Open Bal #: 0.000

Net Cost \$: 868.3563 In Qty #: 0.000

GST Tax \$: 86.8356 Out Qty #: 1.000

Average \$: 868.3550 Adj Qty #: -5.000

In Stock \$: 3,473.42 In Stock #: 4.000

Markup %: 33.00 Reserve #: 0.000

Sugg Sell \$: 1,154.91 AvailQty #: 4.000

List Price \$: 1,200.00 S/Orders #: 0.000

Margin %: 27.64 B/Orders #: 0.000

Diff %: 13.60 F/Orders #: 0.000

Labour #: 0.00 P/Orders #: 0.000

Last Rec'd: Net Qty #: 4.000

BarCode Label Req'd? N

Comments: Used for Medium-Large Managed Networking

Product Img: Bin Loc: NTWK

Menu

1. Add Next Stock Item
2. Suggested Re-Order
3. View : Product Movements
4. View : Transactions
5. Warehouse Locations
6. Bin Locations
7. View : Product to Sub Contractor
8. Sales Bundle/Kit
9. Where Item Used
10. Serial Numbers
11. Import Costing
12. Alternates, Supercessions
13. Disclaimers
14. Selling Price Levels
15. Customer Pricing
16. Product Description
17. Alternate Suppliers
18. Supplier Buy Prices

Categories Buy-Units Suppliers Purchasing

Show Image

IMPORT STOCK ITEM list, TP-Link China, Owen Craig, JetStream 28-Port Gigabit Stackable L3 Managed Switch

File Record Edit View Go Advanced Graph New Design Help

	Shipping Basis	Shipping Method	Local Destination Port	Exch Rate	CARGO FC \$	Est LC A\$	*LC Factor	CARGO A\$	Current Method ?	Exp Sell \$
1	FOB	FRT-SE20	AU.NSW.SYD	1.03000	868.360	868.3563	0.999995739	843.0680	Y	1,154.91

Screen 3: Imported Stock Item

Import Stock Item:

When Importing a Stock Item, there are a few fields to define, then InterAcct does the bulk of the work

A User will see and can define:

- ✓ Tarriff Numbers, Country of Origin
- ✓ Foreign Currency Exchange Rate
- ✓ Cost Factors in local and foreign currency
- ✓ Cost Factors based on value, weight, size, etc
- ✓ Automatic copy back to the Product Item (cost/price information)

InterAcct Rob-Demo - [IMPORT STOCK ITEM - display]

File Record Edit View Go Advanced Menu Graph Design Help

Description JetStream 28-Port Gigabit Stackable L3 Managed Swi

Shipping Basis FOB Free On Board Group NTWK

Shipping Method FRT-SE20 Freight - Sea - 20 Foot Container Stock Id TPL-T3700G-28TQ

Local Destination AU.NSW.SYD Sydney Port Category SWT

Overseas Loading Port HONGKONG Hong Kong Port Part No TPL-T3700G-28TQ

Currency USD Weight # 3.200 Supplier TPLCHISH

Exch Rate 1.03000 Cubic # 6.380 Name TP-Link China

CARGO FC \$ 868.360

CARGO A\$ 843.0680

*LC Factor 1.198817196

Est LC A\$ 1,041.0049

Last Cost \$ 0.0000

Markup % 33.00

Exp Sell \$ 1,384.54

Last In

Last Ship No

Est/Landed % 0.000000000

Current Method ? ☒ Y

Menu

1. ReCreate Import Costing
2. Change : Cost Factors
3. Change : Item Weight
4. Change : Item Cubic Size
5. Next Step : Update Product Master
6. Last Step : Confirm Product List Price

Setup

7. Landed Cost Factors
8. Change Exchange Rate

Tarriff

Free Trade No

Country of Origin

Origin Reference

SHIPMENT COSTS FACTORS list, 1.198817196

File Record Edit View Go Advanced Graph New Design Help

	Method	Factor	Per	Qty #	Rate	Local	Cost A\$	Comments
1	FRT-SE20	CARGO	CARGO	868.3600	100.00	F	843.0680	
2	FRT-SE20	DUTY	CARGO	843.0680	5.00	L	42.1534	
3	FRT-SE20	FRT-INLAND	M3	6.3800	5.00	L	31.9000	
4	FRT-SE20	FRT-SE20	M3	6.3800	20.00	F	123.8835	
							1,041.0049	

Screen 4: Overseas Purchase Orders

Overseas Purchase Orders:
Purchase Orders from an Overseas Supplier are similar to a local currency Purchase Order within InterAcct, however contain some additional information:

- ✓ Date Landed
- ✓ Shipping Basis
- ✓ Overseas Loading Port
- ✓ Local Destination
- ✓ Access to Shipment Register
- ✓ Ability to change Exchange Rate

InterAcct Rob-Demo - [PURCHASE ORDERS - display]

File Record Edit View Go Advanced Menu Graph Design Help

*PO No 400018 Status PO GST? ☒ N Type? S

PO Date 18-Sep-2014 *Supplier TP-Link China

Supplier TPLCHISH Attn to

Deliver to HO Ordered By Robert Baxter Local? ☐

Exp Delivery Sun 28-Sep-2014 Order Complete? ☒ Y P O Cost \$ 17,367.13

Exp Payment Tue 28-Oct-2014 Order Qty # 20.000 Act Cost \$ 20,164.32

Inv Date Thu 2-Oct-2014 Qty Recd # 20.000 Variance \$ -2,797.19

Date Landed Thu 2-Oct-2014 Excess# 0.000 Deposit \$ 0.00

L/E 01 Qty O/S # 0.000

Shipping Basis FOB

Overseas Loading Port HONGKONG Hong Kong Port

Local Destination AU.NSW.SYD Sydney Port

Pickup? FRT-SE20

Address Audio, Visual SuperCity

Address Head Office

Address Unit 202, 2nd Floor, Building C

Address 14 Rodborough Road

Instructions

Menu

1. Input : PO Line Items
2. View : Items Ordered/Rec'd
3. View : Goods Rec'd History
4. Input : PO Comments
5. Setup : Pickup Addresses
6. View : Supplier File
7. Related Emails
8. Add : Product Items
9. Change Exchange Rate
10. Print : Purchase Order

Form help Field help Factors Branch Accounting Getting-Started Pickups Ordered Supplier

Welcome to the InterAcct Purchasing system.

Purchasing is suitable for for stock - you first need to create your stock database. Access to that ordering materials (products) can also be made under the next lower menu.

PURCHASE ORDER LINES list, 400018, TP-Link China

File Record Edit View Go Advanced Graph New Design Help

	Upd	Description	Sale/Job #	*Our Qty #	PO Qty #	Buy Cost \$	PO Value \$	Exp Date
1	Y	JetStream 28-Port Gigabit Stackable L3 Managed	0.000	20.000	20.000	868.3563	17,367.13	28-Sep-14
			0.000				17,367.13	

PO PowerPoint Printed?

Supplier

Products

Google Map

Directions

Shipments

Screen 5: Landed Shipment Costs

Landed Shipment Costs:

Shipment costs are estimated automatically once you have attached the Purchase Order(s) to the Shipment.

Actual shipment costs are posted automatically from the Accounting system to calculate the Cost Variance

The 'Landed Costs' is used once the goods have arrived at your warehouse.

Not all costs may be yet been received, so the Landed Cost is the best cost between the original Estimate and Actual costs.

InterAcct Demo - [SHIPMENT REGISTER - display]

File Record Edit View Go Advanced Menu Graph Design Help

•Supplier A Lasting Partnership Currency USD Exch Rate 0.92000 Ship No 900002
 Shipping Basis FOB Free On Board Status 1.FOB
 Shipping Method FRT-SE20 Freight - Sea - 20 Foot Container Created 16-Oct-2014
 Local Destination AU.NSW.SYD Sydney Port Departing 16-Oct-2014
 Overseas Loading Port HONGKONG Hong Kong Port Expected 14-Nov-2014
 Destination HO Head Office Landed
 Last Date
 •Voyage Blue Sky V112

Bill of Lading 234324/77
 References 1233,4455
 Shipping Line China Seas
 Forwarder Freight to you

Menu
 1. Containers - Landed
 2. Input Landed Date
 3. Est/Actual Costs
 4. View : Products on Ship
 5. View : PO's Attached
 6. Detailed Estimated Cost Lines
 7. Shipment Comments
 8. Supplier Details
 9. ReCalculate Estimated Cost Totals
 10. Repair Landed Posted Values

FOB FC 8,721.00 Deposit \$ 0.00
 Est Cost A\$ 10,729.17
 Act Cost \$ 0.00
 Landed \$ 0.00
 Est/Actual\$ 10,729.17
 Act/Landed\$ 0.00
 Stock \$ 0.00

L/E 01
 Kg # 138.00
 M3 # 4.20

Comments Alcohol Products to Bond Store

Form help Field help Ship-Lines Forwarders Import Cost Factors : Supplier POs Shipment Flowchart

SHIPMENT COSTS list, ALASTISH, Blue Sky V112

	Cost Item	Est Cost A\$	Act Costs A\$	Est/Act Var\$	Landed A\$	Lnd/Act Var\$	Est FC Cost	Act FC Cost
1	CARGO	9,479.35					8,721.00	
2	CLEARANCE	189.59					0.00	
3	DUTY	947.94					0.00	
4	FRT-INLAND	21.00					0.00	
5	FRT-SE20	91.30					84.00	
		10,729.18	0.00	0.00	0.00	0.00	8,805.00	0.00

Screen 6: Receiving Goods

Receiving Goods:

Landed costs for goods received are calculated automatically at the time goods are received and the Inventory is updated

Goods can be automatically reserved for Sales Orders or issued to Jobs

InterAcct Demo - [RECEIVE PURCHASE ORDER - display , ALASTISH, Blue Sky V112]

File Record Edit View Go Advanced Menu Graph Design Help

Line 1080 Conversion 12.0000 PO No 400008 Ship No 900002

Group BOND Item MALT.GLENM/750 PO Line 1080 Container No 300001

Description Glenmorangie Single Malt Whiskey, 750 ML Order# Client Creditor ALASTISH

Buy Units BOX12 Sell Units EACH W/House HO Job No

Stk Qty # 144.000 FOB A\$ 9,479.35

Buy Qty # 144.000 Stock \$ 10,664.99

Shipped # 0.000

F/Curr \$ 726.75 FOB FC \$ 8,721.00

Est Cost A\$ 10,637.87 Est Unit \$ 73.874

Net Cost \$ 74.0624 Kg 138.00

Est/Lnd % 1.002549383 M3 4.20

Date Rec'd Thu 13-Nov-201

Stock to Come 0.000

Land Now? ☒ Y

Menu

1. View : BackOrder Listing
2. Allocate Stock to BackOrders
3. Change Selling Price ?
4. View : Purchase Order
5. View : PO Line Item
6. View : Stock Item

Form help Field help BackOrder Allocations Estimated Costings

Manual



InterAcct Pricing (Per User)

Users	Base InterAcct	Job Cost-Estimating (A)	Import Shipment Costing (B)	Multiple Stock Warehouse Locations (C)
1	\$1,500 (15-25)	+ \$500 (10)	+ \$350 (5)	+ \$250 (2-3)
2-3	\$1,000 (20-30)	+ \$500 (10)	+ \$350 (5)	+ \$250 (2-3)
4	\$750 (20-30)	+ \$375 (10)	+ \$250 (5-8)	+ \$188 (2-3)
5-9	\$600 (25-35)	+ \$300 (10-15)	+ \$200 (5-8)	+ \$150 (3-5)
10-19	\$500 (30-40)	+ \$275 (10-15)	+ \$175 (5-8)	+ \$125 (3-5)
20-49	\$400 (40-60)	+ \$250 (10-15)	+ \$150 (10-15)	+ \$100 (3-5)
50+	\$350 (50-75)	+ \$230 (15-25)	+ \$130 (10-20)	+ \$90 (5-10)

Software Pricing

Software Pricing is per Computer Network “User” as defined in the above table. The optional software modules (eg, Job Cost Estimating) require the Base InterAcct as well, and are purchased based on the number of base Network Users. Prices are all ex GST.

+ Annual Support Pricing

Yearly support is calculated at 20% of purchase price, with no CPI annual increases. Support is reduced by 30% after 3 years. For example a single User (with just the base InterAcct) would be $(\$1,500 \times 20\%) = \$300$

+ Implementation & Training Budget

The (Number) denotes the estimated min/max hours of Implementation & Training required in the budget per installation / module (not per User). Implementation / training “Advanced” is currently charged at the average rate of \$160 per hour.

Modules

There is a wide variety of software modules available for purchase, talk to InterAcct staff about your specific software needs.

Request a Cost Estimate:

InterAcct Software Pty Ltd

Toll Free: 1300 66 26 26
Email: sales@interacct.com.au

After Hours: 0412 578 622
Web: <http://www.interacct.com.au>